



Florida National Dental Congress Workshops

Sponsored by Patterson Dental
June 15-16, 2012

How to Start a Dental Practice: A to Z For Dentists

Saturday, June 16 8:00 a.m. - 4:00 p.m.

Credits: 6
Fee: \$150 *Preregistration (through May 31)*
\$160 *On-site*
Free for ASDA members

Have you been thinking about building a dental office or opening your own dental practice? Learn the fundamentals of starting your own practice. Experts in various specialties will guide you through the essentials, from financing and legal considerations to designing and actually building a dental practice. They will show you how to create realistic timelines and budgets, and how to make use of professional resources.

- Dental practice financing and accounting
- Legal implications from forming an entity, from marketing law to employee law
- Designing, planning and building a dental practice
- Implementing a marketing plan with the newest technology
- Planning for wealth accumulation and debt reduction through good business systems

Patterson Dental provides a virtually complete range of consumable dental products, equipment and software, turnkey digital solutions and the most-needed services to dentists and dental laboratories throughout North America.

Preventative Equipment Maintenance For Dentists, Assistants and Hygienists

Friday, June 15 9:00 a.m. - 11:00 a.m.

Friday, June 15 2:00 p.m. - 4:00 p.m.

Saturday, June 16 9:00 a.m. - 11:00 a.m.

Credits: 2
Fee: \$180 *Preregistration (through May 31)*
\$190 *On-site*

*All participants will receive valuable in-office coupons

Service technicians from Patterson Dental will cover basic preventative maintenance and safety requirements for dental office equipment. Learn how to properly maintain air compressors, vacuum systems, autoclaves, Cavitron equipment, prophylaxis jets and handpieces. Also learn how to change O-rings in a leaking air/water syringe and solve many other maintenance issues that exist in every dental office. Attendance is limited to 24.

- Learn proper maintenance techniques
- Execute weekly, monthly and yearly preventative maintenance
- Discover basic parts to keep on hand to reduce downtime

Bob Sanchez was a dental technician and equipment repair technician for the U.S. Navy. He has been a service manager for Patterson Dental for 17 years.

For more details, contact your Patterson representative or call Patterson Dental at 800-873-7683.

Register at
fndc.expoplanner.com


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